



easy to learn

easy to implement

easy to use

## Success story: **KON-FORM**

### Kon-Form raises efficiency levels with MyWorkPLAN

#### Highlights

- Kon-Form can now prepare very precise quotations based on the cost of components and predefined machining processes in less than 15 minutes.
- The Company now has complete maintenance records for a tool including full history, dates & causes.
- A short training session was all that was required to get Kon-Form operators familiar with the system.

**“The software is extremely configurable, we use our own terminology, organize the technical data to suit ourselves, customise our documentation and even add our own fields to input screens”.**

Matthias Richard,  
Kon-Form Co-Founder

Needing to replace its 20 year old ERP system, Kon-Form Werkzeuge GmbH, a tool and mold maker based in Hatzfeld-Reddighausen, Germany chose Sescoi's MyWorkPLAN job management software. MyWorkPLAN has been designed to suit project based manufacture so it was ideal for Kon-Form's way of working. With a considerable amount of legacy data and an existing numbering system, the company needed to be sure that MyWorkPLAN could incorporate its requirements. Matthias Richard, Kon-Form's Co-Founder said, "We customised the software and transferred our master data within four weeks, achieving a faultless transition to MyWorkPLAN. Anyone reasonably experienced with a computer can accomplish the same."

The company generates around 600 quotations per year and produces 40 to 50 tools. To complete a quotation, MyWorkPLAN can refer to historic data and analyse customer's drawings. Matthias Richard explained, "We can create very precise quotations based on the cost of components and predefined machining processes. We can now prepare a quotation in less than 15 minutes." Furthermore, Kon-Form can verify delivery dates by running a planning simulation to check available capacity before the tool is even ordered.

Once an order is received, Kon-Form can transfer the detailed information in the quotation to production with one mouse click. Job tracking and recording on the shop floor is achieved using touch screens. Matthias Richard said, "A short training session was all that was required to get our operators familiar with the system. It is faster, saves money and is more accurate, eliminating our previous manual data recording methods."

Additionally, the availability of real-time data enables managers to see shop floor progress as it happens." Uniquely, MyWorkPLAN was able to record machine only tasks. Matthias Richard continued, "It is common for operators to start a job on a machine and then move to another task, leaving the machine running unattended. MyWorkPLAN can separate operator and machine hours very simply, which is an important tool for us."

MyWorkPLAN collates all the documentation relating to a project, forming a complete archive including drawings, emails, delivery and quality documentation. Matthias Richard added, "By having the complete maintenance record for a tool we can supply our customers with the full history, including dates, causes and names."

Kon-Form has been delighted with the support it has received from Sescoi. Requested functionality for processing partial payments was soon added. Matthias Richard commented, "I was amazed how quickly the development team responded." The company has also designed and created all its own documentation in MyWorkPLAN. Matthias Richard said, "The quality and appearance of the documentation is professional and reflects well on our company." He concluded, "The software is extremely configurable, we use our own terminology, organize the technical data to suit ourselves, customise our documentation and even add our own fields to input screens."

